# Invitation for Expression of Interest for Provision of Maintenance and Repair Services for NLNG HVAC Equipment

# INTRODUCTION

Nigeria LNG Limited (NLNG) has a plant complex located on Bonny Island, Rivers State, Nigeria. This complex consists of six natural gas liquefaction trains with a total capacity of 22 million tonnes of LNG per annum and 4 million tonnes of LPG per annum, with associated gas receiving, storage and loading facilities and utilities.

NLNG owns and uses extensive range of HVAC equipment and currently requires the services of Specialist HVAC maintenance contractors with requisite technical expertise and experience to maintain, troubleshoot, and repair a wide range of HVAC equipment including chilled water units, packaged and split units etc. without compromising equipment integrity.

#### SCOPE OF WORK

The prospective contractors will provide works covering:

- (1) HVAC Preventive Maintenance Routines (PMR)
- (2) HVAC Breakdown maintenance service
- (3) HVAC duty standby service
- (4) Operational vehicles, tools and supplies

(5) Non routine services covering HVAC installations and replacements, minor maintenance works in residential and process areas.

NLNG hereby invites interested companies, with experience in HVAC maintenance, installation of new equipment in brown and green fields, to make a submission of an expression of interest. Interested contractors are requested to provide the following information/documents for consideration:

- (1) Certificate of Incorporation
- (2) Current Tax Clearance Certificate
- (3) Valid DPR License for the subject category of work

(4) Evidence of previous work experience in HVAC maintenance and repair on an industrial scale. The interested contractor shall provide evidence of HVAC maintenance contract award(s), work completion certificates, etc. for referenced previous or on-going HVAC work(s), and contact details of the client's representative.

(5) Evidence of previous experience in HVAC maintenance and repair in the Oil and Gas industry. The interested contractor shall provide copies of equipment area certification from previous work or/and personnel certification for hazardous area work like Atex, Complex etc.

(6) Evidence of previous experience in HVAC design, customization and modification for industrial service. Also details of advanced diagnostic tools and methods for HVAC troubleshooting capabilities.

(7) Demonstrate evidence of previous experience in the provision of HVAC engineering design and consultancy services to the Oil and Gas industry. The interested contractor shall also provide evidence of involvement in the review of engineering designs with substantial HVAC scope.

(8) Proof and details of direct (sourcing and storage in-country) of spare parts for major HVAC OEM Products like Carrier, Toshiba, Liebert/Emerson etc. for HVAC equipment like chilled units, air handling units, split units, pumps, fans, control systems, ducted and chilled water systems, package units, sub-zero refrigeration skids, etc.

(9) Evidence of strong HSE and QMS performance and compliance records. ISO 14001 and 9001 certifications and good working knowledge of OHSAS 18001 will be considered.

# COMPLIANCE WITH NIGERIAN CONTENT (NOG1CD ACT 2010)

The Nigerian Oil and Gas Industry Content Development (NOGICD) Act 2010 supports and details expected Nigerian Content deliverables within contracts in the Nigerian Oil and Gas industry.

NLNG is committed to the development of the Nigeria Oil and Gas business in compliance with the Nigerian Content Act 2010 for Nigerian Content Development.

Interested companies shall comply with the provisions of the Nigerian Content Act that relate to these services and in particular comply with the minimum Nigerian Content targets for the scope, which are covered in the Schedule of the Act.

Failure to comply with the Nigerian Content Act or demonstrate commitment to Nigerian Content Development shall result in disqualification from this process.

# GENERAL NIGERIAN CONTENT REQUIREMENTS

Companies responding to this advertisement are required to submit the following in compliance with the Nigerian Content Act, 2010:

(1) Documentation to demonstrate that the entity is a Nigerian-registered/owned company. Submission of certified true copies of CAC forms 10, 02 & 07 (or its equivalent; CAC 2.3, 2.4, 2.5, etc.) including company memorandum & article of association and other evidence of entity's incorporation, shareholding & ownership structure in Nigeria.

(2) Tenderers shall provide evidence of registration with NCDMB's NOGIC JQS.

(3) The process and procedure that explain the methodology of how it intends to comply with the requirements of the Nigerian Oil and Gas Industry Content Development Act 2010 (Nigerian Content Plan) and how to achieve the set target(s) in the schedule of the Nigerian Oil and Gas Industry Content Development Act and any targets set by the Board.

(4) A plan for giving first consideration to services provided within Nigeria with a list of work packages, third party services and subcontracts which should be reserved for Nigerian indigenous contractors, including those that will be provided by companies of Nigerian origin.

(5) A plan of how it intends to give first consideration to materials, manufactured as well as assembled goods of Nigerian origin which shall include a breakdown of all materials to be utilized and identifying those that are found locally, finished products and materials that will be procured from Nigerian manufacturing and assembly plants, finished goods that order can be placed from outside Nigeria through Nigerian authorized vendors and accredited agents and those that would be directly imported.

(6) Tenderers to submit a detailed training plan which shall provide sustainable training and development (including certification as applicable) for Nigerians in line with the Human Capacity Development Initiative Guideline of the Nigerian Content Development and Monitoring Board (NCDMB). The training plan will include contract-specific training and estimated man-hours. Tenderer is required to submit MOA with Oil and Gas Trainers Association of Nigeria (OGTAN) trainers to support their training plan, which shall be 10% of the project Man-hours or 3% of the total contract sum.

(7) Technology Transfer Plan (TTP) explaining the methodology of how it intends to promote the effective transfer of technology from alliance partners to Nigerian individuals and companies.

(8) Research & Development Plan (RDP) explaining the methodology of promoting education, attachments, training, research and development in Nigeria in relation to the contract.

(9) Details of the company's corporate organizations overall human resources structure (management, supervisors, senior and junior skilled officers, etc.), identifying positions manned/occupied by Nigerian nationals with evidence of type of employment in-country and identifying the positions manned/occupied by other nationals.

(10) Proposed organogram for this work scope populated with nationality, qualification of personnel and years of experience of personnel on the job (attach CV of key finance, operational and technical personnel) including a succession plan in this work scope.

(11) A detailed description of the location of in-country committed facilities and infrastructure (assets, equipment, technical office, and administrative space, storage, etc.) in Nigeria to support this contract.

(12) Evidence that 50% of all equipment deployed to work by multinational and international companies (if applicable) are owned by the local subsidiaries. (Tenderer to provide verifiable evidence (purchase receipt, bill of sale, etc.) of ownership of equipment in executing this contract.)

(13) Provide evidence of approved Nigerian Content Equipment Certificate or status of the application submitted to NCDMB for the certificate for the procurement of all equipment, systems and packages to be supplied on the contract (where applicable). Where Tenderer intends to use subcontractor(s)/supplier(s), Tenderer shall provide same information for the nominated supplier(s)/sub-contractor(s).

The expression of interest documents/requirements should be submitted either in hard copy in a sealed envelope and marked "Confidential –**Expression of Interest** for Provision of Maintenanceand Repair Services for NLNG HVAC Equipment" to: The Head, Business Strategy & Management Unit, CPM Department, Nigeria LNG Limited, Intels Aba Road Estate KM 16, Aba-Port Harcourt Expressway Port Harcourt, Rivers State OR

In electronic copy in PDF format by e-mail to: <u>vendor.enguiry@nlng.com</u> with Confidential -Expression of Interest for Provision of Maintenance and Repair Services for NLNG HVAC Equipment in the subject line.

In either format, the submission must be received by Nigeria LNG Limited not later than 3<sup>rd</sup>November, 2016.

### **PLEASE NOTE:**

- This is not an invitation to tender. Full tendering procedure will be provided to applicants who are successful at this expression of interest, in accordance with NLNG's pre-qualification procedures.
- Notwithstanding the submissions of the documents for the expression of interest, NLNG is neither committed nor obliged to include any company and/or associated companies, agents or subcontractors on any bid list or award any form of contract to any company and/or associated companies, agents or sub-contractors.
- Please be aware that this Invitation to express interest does not guarantee that you will be requested to submit an offer to Nigeria LNG Limited; it does not constitute any form of agreement or contract between our companies. Nigeria LNG Limited shall not be responsible for any cost incurred in responding to this invitation.
- This advertisement of Expression of Interest shall not be construed as a commitment by NLNG, nor shall it entitle respondents to claim any indemnity from NLNG, Technical Advisers and/or any of its shareholders by virtue of having responded to this advertisement.
- This is a simple invitation for you to express your interest in the indicated work scope and does not warrant any further feedback from NLNG hereafter. If you do not hear from NLNG within 3 months of submission of this publication, it should be taken that your application was not successful.

#### Signed:

#### Management